

Program Executive Office Ground Combat Systems



Foreign Military Sales (FMS)



QUANTITIES

EGYPT:

M1A1

M88A2

IRAQ:

M1A1 SA

M88A2

AUSTRALIA:

M1A1 SA

M88A2

SAUDI ARABIA:

M1A2S/M1A2

LAV

KUWAIT:

M1A2

M88A2

WHAT IS FMS? Foreign Military Sales is a form of security assistance authorized by the Arms Export Control Act (AECA). Under Section 3 of the AECA, the U.S. may sell defense articles and services to foreign countries and international organizations when the president of the United States formally finds that to do so will strengthen the security of the U.S. to promote world peace.



Enabling Land Dominance for America's Warfighters

PEO GCS, an Army Acquisition Organization



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THE IMPORTANCE OF FMS:

- Foreign Military Sales are vital and beneficial in supporting U.S. national security and foreign policy objectives by allowing our allies to promote peace and stability in their region.
- FMS allows for weapon system interoperability between allies which can be valuable during joint operations.
- Industry benefits from FMS by keeping production lines warm when there is a decrease or gap in production from U.S. Government sales.

INTENSIVE MANAGEMENT OFFICE (IMO): Due to the complexity of the Abrams tank, an Intensive Management Office (IMO) has been established for each Abrams customer. Each IMO is staffed with Subject Matter Experts (SMEs) that manage production, set up training, and provide logistics support throughout the life cycle of the FMS case. The IMO provides a level of service above what is normally expected on an FMS case.

IMO's MISSION:

- Understand customer requirements
- Determine and execute cost effective/timely acquisition plans
- Assist and support fielding, training and sustainment
- Life Cycle Management of customer investment
- Financial Management



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